

DENISSE ESTREMADOYRO MORALES

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PROFESSIONAL PROFILE

Psychologist and educator with more than 20 years of experience in academic guidance, leadership in educational management and training in emotional skills. Committed to the personal and professional development of students and adults, and with a solid track record in high-level educational institutions in Bolivia.

ACADEMIC TRAINING

- **Master of Education** 2000-2002
Framingham State College Massachusetts, USA
 - **Training in Psychodiagnosis** 1991-1992
Center for Psychological Research Córdoba, Argentina
 - **Postgraduate in Applied Statistics for Research** 1991-1992
Catholic University of Córdoba Córdoba, Argentina
 - **Bachelor's Degree in Psychology (Mention in Clinical Psychology)** 1984-1989
Catholic University of Bolivia La Paz, Bolivia
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OTHER COURSES

- **Senior Management Program** 2018
INCAE San José de Costa Rica
- **Diploma in Systemic Family Therapy** 2007
LaSalle University La Paz, Bolivia
- **Diploma in Educational Planning and Management** 2006
Bolivian Catholic University La Paz, Bolivia

- **Diploma in Higher Education** 2005
Universidad Católica Boliviana La Paz, Bolivia
 - **Art History Course** 2002-2006
Academia Nacional de Bellas Artes “Hernando Siles” La Paz, Bolivia
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PROFESSIONAL EXPERIENCE

National Dean of Admissions and Student Affairs

Campus Fernando Illanes 2025
Universidad Privada Boliviana Bolivia

- I lead and direct the national admission and student well-being strategies, fostering an inclusive and supportive environment that improves student retention and success.

Dean of Admissions and Student Affairs

Campus Fernando Illanes 2018-2025
Universidad Privada Boliviana La Paz, Bolivia

- I lead and direct admission and student well-being strategies, fostering an inclusive and supportive environment that improves student retention and success.

Director of Admissions 2017

Universidad Privada Boliviana La Paz, Bolivia

- I established efficient admissions operational processes, through effective and persuasive communication with graduates, parents and school authorities to increase student recruitment.

Director of Records and Student Affairs 2016

Universidad Privada Boliviana La Paz, Bolivia

- I strengthened the registration and orientation systems for a more agile and precise management of academic data.

Teacher and Guidance Counselor 2009 – Present

Universidad Privada Boliviana La Paz, Bolivia

- I teach courses in Psychology, Organizational Behavior, Management and Leadership, Negotiation and Conflict Management, and Human Development Psychology.
- I provide guidance and psychological support to students to enhance their personal and academic development according to the UPB model.

Psychologist and Guidance Coordinator 1994 - 2004

Saint Andrew's School La Paz, Bolivia

- I implemented and managed the Guidance Service at all levels, developing individual, vocational, and family guidance programs and training of adults for an optimal school environment.

Project Psychologist 1991

Minor at High Risk – Ciudad Del Niño La Paz, Bolivia

- I organized and implemented psychological and pedagogical guidance programs for at-risk youth.

TEACHING EXPERIENCE

Teacher 2009 – Present

Universidad Privada Boliviana La Paz, Bolivia

- Courses: Psychology, Organizational Behavior, Management and Leadership, Negotiation and Conflict Management, and Human Development Psychology

Teacher 2006-2008

Universidad LaSalle La Paz, Bolivia

- Courses: Psychological Assessment I and II, Educational Psychology

Teacher 2005

Universidad Católica Boliviana La Paz, Bolivia

- Course: Psychopedagogy of Human Development, Personal Development Strategies

Teacher 1995 - 2004

Saint Andrew's School

- Psychology Course

FACILITATION OF WORKSHOPS AND COACHING PROGRAMS

I have facilitated workshops on emotional skills development, stress and conflict management, assertive communication, and organizational behavior for organizations such as GIZ (German Cooperation), Banco Mercantil Santa Fe, and Banco Mercantil Santa Fe. Cruz, Belcorp, among others.

TECHNICAL SKILLS

- Mastery of Microsoft Office (Word, Excel, PowerPoint).
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LANGUAGES

- Spanish: Native
 - English: Fluent
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INTERESTS

Painting, restoration and decoration of furniture and walls, manual activities, reading, music, pilates, chi kung and mountain trekking.