

CURRICULUM VITAE



Mgr. Eng. Luis Enrique Veizaga Manrique

Identity card: 4264897 LP

Date of Birth: 03/14/1986

Nationality: Bolivian

Marital Status: Married

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Professional Profile

Trained to manage and improve the productivity, efficiency and profitability of operations, safeguarding the quality of the processes, protecting the health and integrity of man, the society and the environment.

Skills

Adaptability, Problem-solving skills, Teamwork, Versatility, Creativity and Leadership.

Attitudes

Seriousness, Empathy, Identification with the Company, Positive, Loyalty, Honesty, Security and Proactivity.

Education

2018- 2021

Master in Business Management 2018 version

Postgraduate Degree in Economics "San Simón University"
Cochabamba – Bolivia

2017 - 2018

Latin American Sales Leaders Program Module I and II ESADE
Business School Miami - USA

- 2014 – 2016** **Master's Degree in Integrated Quality, Safety and Management Systems Environment**
Postgraduate Degree in Technology "University Mayor de San Simón"-
Cochabamba - Bolivia
- 2013 – 2013** **Diploma in Higher Education by Competencies**
Postgraduate Degree in Economics "University Mayor de San Simón"-
Cochabamba - Bolivia
- 2005 – 2009** **Bachelor of Industrial Engineering**
Bolivian Catholic University "San Pablo"
Cochabamba - Bolivia
- 1993 - 2004** **Bachelor of Humanities**
Federico Froebel German School, Cochabamba
Cochabamba - Bolivia

Professional experience

2023 – 2023 **SAN SIMON UNIVERSITY**

Company: UMSS

Position: Guest Lecturer – Diploma in Production

Function:

• Preparation and delivery of LEAN SIX SIGMA material

2022 – to date BOLIVIAN PRIVATE UNIVERSITY

Company: UPB

*Position: Head of Industrial and Systems Engineering and Head of Industrial and Systems Engineering
Production*

Function:

- Administration and Management of the Industrial and Engineering Career
Systems and Production Engineering
- Academic and student coordination
- Develop Academic and Administrative Activities of the Career
- Professor of the subjects:
 - Production Engineering I
 - Production Engineering III
 - Industrial Processes I
 - Integrated Management Systems
 - Food Safety Management Systems
 - Quality Management
 - Production Management

2022 - 2022 SYNERGIA SA

Company: SYNERGIA SA

Position: Project manager in eco-mobility and alternative energies

Function:

- Generate proposals for alternative energy projects that adapt to the current Bolivian reality.
- Make projections of demand, supply and everything that involves the commercial part of the project.
- Prepare financial, social, technical, legal and all other corresponding evaluations to ensure the success of the project.
- Prepare budgets.

2020- 2021

GEDESA LTDA

Company: GEDESA LTDA.

Position: Technical Director

Function:

- ÿ Plan production according to the business plan established.
- ÿ Maintain the Quality Management System in accordance with regulations current.
- ÿ Supervision of production at different levels and in different parts of the process.
- ÿ Development of commercial strategies for the sale of products manufactured.
- ÿ Personnel control (hiring, preparing bonuses, establishing salaries, etc.)
- ÿ Establish and control production costs according to goals established.
- ÿ Preparation of budgets.
- ÿ Stock control and warehouse management
- ÿ Responsible for preventive and corrective maintenance of machinery and environments.

2019 - 2021

PRIVATE UNIVERSITY OF ADMINISTRATIVE AND TECHNICAL SCIENCES SA

Company: Higher education university.

Position: Teacher Hours

Function:

- ÿ Plan and teach classes in:
 - ÿ Higher Algebra I
 - ÿ Production I
 - ÿ Production II
 - ÿ Static
 - ÿ Market Research
 - ÿ Physics I
 - ÿ Probability and Statistics I
 - ÿ Quality Management
 - ÿ Metrology

2017- 2019

BOLIVIAN AUTOMOBILE CLUB COCHABAMBA BRANCH

Company: Non-profit company dedicated to automobile service

Position: General Manager

Function:

- ÿ Manage, plan and establish general business objectives and specific to the company in the short and long term.
- ÿ Improvement of the commercial area to reduce monetary losses.
- ÿ Control and Management of the Institution's Human Resources (95 people).
- ÿ Financial Control of the Organization.
- ÿ Commercial Management of 6 business units.
- ÿ Control and Management of the Quality Management System with ISO 9001:2015
- ÿ Control of planned activities through indicators
- ÿ Preparation of Poas and Budgets.
- ÿ Coordination of the Industrial Safety of the company jointly with Operational Headquarters.
- ÿ Organize the current and future structure of the company, as well as its functions and positions. ÿ Analysis and solution of financial, administrative, personnel, accounting, and other problems.

2014-2017

BLEICHNER INDUSTRY AND TRADE SA

Company: Construction material distribution and manufacturing company.

Position: Plastics Plant Manager

Function:

- ÿ Development, administration, planning and supervision of processes plastics production.
- ÿ Commercial sales management for production.
- ÿ Human resource management (50 people)
- ÿ Preparation of production reports for General Management.
- ÿ Stock control and warehouse management
- ÿ Obtaining production costs
- ÿ Quality control, industrial safety and environment.

- The search for strategies to increase the efficiency and effectiveness of the production

- Implementation of preventive and corrective maintenance plans the plant.

2011-2014 EXTRUPLAST SRL

Company: Monofilament extrusion company, polyethylene rope manufacturing, millimeter mesh and polyvinyl hoses.

Position: Production Manager (2012 - 2014)

Function:

- Production control and planning.

- Human resource management (40 people)

- Industrial Safety Manager at the Plant

- Preparation of production reports for General Management.

- Stock control and warehouse management • Obtaining costs of production.

- Quality control and industrial safety.

- Start-up of new factories • Organization of physical spaces.

Position: Head of Plant and Imports (2011 – 2012)

Function:

- Management of imports of machinery, raw materials and supplies for production

- Human resource management (30 people) • Production control.

- Quality control of production processes.

- Responsible for Industrial Safety and Occupational Health at the plant, in coordination with the General Management

- Daily and monthly production report

- Preparation and receipt of production orders

- Preparation of dispatches to warehouses

- Support in preventive and corrective maintenance of machinery.

2009-2011

BLEICHNER REPRESENTATIONS

Company: Import Company of construction materials and tools.

Position: Regional Manager Santa Cruz office (2011)

Function:

- Administration of the Santa Cruz Branch
- Human resource management at the Santa Cruz branch (15 people)
- Management and control of inventories and orders at local level
- Financial Control of the Santa Cruz Branch
- Commercial Management of the Santa Cruz Branch
- Implementation of a Quality Management System with ISO 9001:2009
- Control planned activities
- Preparation of Poas and Budgets.

Position: Head of Imports and Acquisitions (2009 – 2010)

Function:

- Inventory management and warehouse management.
- Management of imports of products for sale.
- Human resource management (13 people)
- Coordinator and responsible for Industrial Safety in warehouses.
- Preparation of preventive and corrective maintenance plans.
- Management of physical spaces
- Responsible for local, national and international acquisitions
- Control of dispatches at local level.

2009-2009

ELFEC SA

Company: Cochabamba Light and Power Company.

Position: Responsible for the Implementation of the OHSAS 18001:2007 Management System

Function:

- Occupational Health and Safety Coordinator
- Development of procedures for identifying hazards and risk assessment.
- Identification of hazards in operational activities.
- Risk assessment using a matrix prepared by the same.

2007-2007

HOLDEN TRUCK IMPORTER

Company: Importer of spare parts for heavy machinery.

Position: Warehouse and import assistant

Function:

- Responsible for making quotes
- Orders and imports
- Organization of physical spaces in warehouses
- Control of exits and entrances
- Creation of product kardex
- Inventory control.

2005-2007

SAN PABLO BOLIVIAN CATHOLIC UNIVERSITY

Company: Higher education university

Position: Assistant Rector

Function:

- Office work •
Messaging.

Languages

Spanish, Native Language	★ ★ ★ ★ ★
English, Intermediate	★ ★ ★ ★ ★
Portuguese, Basic	★ ★ ★ ★ ★
Italian, Basic	★ ★ ★ ★ ★

Computing

Microsoft Office	★ ★ ★ ★ ★
SPSS	★ ★ ★ ★ ★
MINITAB	★ ★ ★ ★ ★
AUTOCAD	★ ★ ★ ★ ★
SAP BUSINESS	★ ★ ★ ★ ★

Courses and Trainings

- Educational Corporation "CATEC" Advanced courses in EXCEL, WORD and POWER POINT computer packages. (10/03/2005 to 30/06/2005)
- XVI Latin American Congress of Industrial Engineering Students (10/29/2007 to 02/11/2007)
- "FIRE EXTINGUISHER HANDLING" SAR fire extinguisher handling course – Bolivia (10/13/2007)
- "INDUSTRIAL SAFETY" Workshop course on Industrial Hygiene and Safety according to OHSAS 18001:2007 (02/06/2009 to 05/06/2009)
- "VEHICLE MANAGEMENT" Driving school and traffic education. (10/01/2011 to 15/01/2011)
- "SALES FOR BUSINESS INNOVATION" 1st Congress on business innovation in international markets. (04/29/2011 to 04/30/2011)
- "CBA INTERMEDIATE ENGLISH EXAM PASSED" "Achievement Test" Bolivian American Center, Intermediate English Level. (10/15/2011)
- "LOGISTICS AND SUPPLY CHAINS" Supply Chains and Inventory Management, Universidad del Valle; Univalle. (06/17/2013 to 06/21/2013)
- "INDUSTRIAL ELECTRICAL INSTALLATIONS" Industrial Electrical Installations; Consel Institute. (18/07/2013 to 20/07/2013)
- "DEFENSIVE DRIVING" Defensive Driving Safe Mobility, Automobile Club Bolivian Branch Cochabamba (02/04/17 to 02/04/17)
- "DEFENSIVE DRIVING" Training in defensive driving ACB NATIONAL (05/15/2017 to 05/20/2017)
- "DEFENSIVE DRIVING" Defensive Driving Safe Mobility 4x4, Automobile Club Bolivian Branch Cochabamba (06/25/17 to 06/25/17)
- "MANAGERIAL SALES STRATEGIES" ACB Managers Meeting NATIONAL (07/16/17 to 07/17/17)
- "SALES STRATEGIES" 1st National Workshop on AUTOMOBILE Management NATIONAL CLUB (11/17/17 to 11/18/17) □
- "DEFENSIVE DRIVING" Defensive Driving Safe Mobility Truck Modality, Bolivian Automobile Club Cochabamba Branch (02/07/18 to 02/07/18)
- "DEFENSIVE DRIVING" Defensive Driving 4x4 mode, Bolivian Automobile Club Cochabamba Branch (07/25/18 to 07/25/18)
- "CUSTOMER SERVICE" Connect With Your Customer, ETHOS Training Impact (01/09/18 to 01/09/18)
- "DEFENSIVE DRIVING" Defensive Driving Safe Mobility, Bolivian Automobile Club Cochabamba Branch (10/10/18 to 10/10/18)
- "RESEARCH CULTURE" Research writing course. UNIR (06/11/2023 to 14/01/2024)

Personal References

- **Eng. Julio Zubieta**

GENERAL MANAGER

SYNERGIA SA

Tel.: 71742400

- **Eng. Hugo Villarroel**

LOGISTICS MANAGER

GEDESA LTDA

Tel.: 69421067

- **Lic. Cristina Quiroga**

HR MANAGER

GEDESA LTDA

Tel.: 69410360

- **Dr. Jose Orias Arredondo**

PRESIDENT

BOLIVIAN AUTOMOBILE CLUB COCHABAMBA BRANCH

Tel.: 76971701

- **Mr. Edwin Bleichner Reyes**

GENERAL MANAGER

BLEICHNER INDUSTRY AND TRADE SA

Tel.: 71725086

- **Mrs. Mercedes Guzmán Vda. by Ardaya**

GENERAL ADMINISTRATOR

EXTRUPLAST SRL

Tel.: 79396159