

CURRICULUM VITAE

ROSMY TAMARA POL ROJAS

ACADEMIC BACKGROUND

Postgraduate

- Doctorate in Economics and Business Administration, Universidad de Sevilla - Spain and Universidad Privada Boliviana UPB-Bolivia.
- Master's Degree in Corporate and Regulatory Law, Centro de Estudios Superiores de la Universidad Mayor de San Simón (CESU-UMSS).

Undergraduate

- Degree in Law and Political Sciences (Attorney at Law), Universidad Mayor de San Simón (UMSS).

OTHER PROGRAMS ATTENDED:

- Advanced Negotiation Workshop, INCAE Business School.
- Diploma in Higher Education, Universidad Privada Boliviana.
- Internship in Administration of Conciliation Centers, Bogota Chamber of Commerce-Colombia.
- International Referee Training Program, Inter-American Commercial Arbitration Commission and National Chamber of Commerce, La Paz-Bolivia.
- Formation of Mediators and Conciliators, Internship at Bogota Chamber of Commerce-Colombia
- Course in Alternative Dispute Resolution for Mediators and Conciliators, USAID-Bolivia, Arizona USA

WORKING EXPERIENCE

- Vice President for Postgraduate Studies and Lifelong Learning (January 2024 to date) Universidad Privada Boliviana (UPB).
- Vice President for Lifelong Learning, (August 2022 to December 2023)-Universidad Privada Boliviana (UPB).
- Dean of University Extension (October 2012 to August 2022)-Universidad Privada Boliviana (UPB).
- Director of the University Training Center (March 2011 to September 2012)-Universidad Privada Boliviana (UPB).
- Professor (October 2007 to February 2011)-Universidad Privada Boliviana (UPB).

- Academic Director of Postgraduate Studies, Santa Cruz (2005-2006)-Universidad Privada Boliviana (UPB).
- General Secretary (July 2002 to January 2005)-Universidad Privada Boliviana (UPB).
- Head of the Law School (August 2000 to December 2002)-Universidad Privada Boliviana (UPB).
- Executive Director (August 1996 to July 2000)-Center for Conciliation and Arbitration Chamber of Commerce, Cochabamba, Bolivia.
- Arbitrator (2000 to date)-Center for Conciliation and Arbitration of the Chamber of Industry, Commerce and Services of Cochabamba, Bolivia.

TEACHING EXPERIENCE

Master Programs

- Master’s in Business Administration. Subject: Negotiations, Universidad Catolica Nuestra Senora del Rosario. Lady of Asunción, Paraguay (2024).
- Master’s in Business Law. Subject: Alternative Dispute Resolution Methods, Graduate School-Universidad Privada Boliviana-UPB (2001 to date).
- Master’s in Economic Law. Subject: Alternative Dispute Resolution Methods, School of Law. Graduate School-Universidad Privada Boliviana-UPB (from 2005 to date).
- Master’s in Commercial Law. Subject: Negotiation, Conciliation and Arbitration, School of Law, Graduate School - Universidad Privada Boliviana-UPB (from 2020 to date)
- Master’s in Business Administration Full Time. Subject: Negotiation and Conflict Management, Graduate School-Universidad Privada Boliviana-UPB (from 2004 to date).
- Master’s in Business Administration and Management. Subject: Negotiation and Conflict Management, Graduate School-Universidad Privada Boliviana-UPB (2005 to date)
- Master’s in Public Management and Government. Subject: Negotiation and Conflict Management, Graduate School-Universidad Privada Boliviana-UPB (from 2019 to date)
- Master's Degree in Human Resources. Subject: Negotiation and Conflict Management, Graduate School - Universidad Privada Boliviana-UPB (from 2019 to date)
- Master's Degree in Administration of Justice Vers. I and II. Subject: Alternative Means of Conflict Resolution: Conciliation, Alternative Means of Conflict Resolution. Universidad Mayor, Real y Pontificia de San Francisco Xavier de Chuquisaca (2007 and 2009).

Undergraduate Courses:

- Introduction to Business Law, Negotiation and Conflict Management and Alternative Dispute Resolution Methods - Universidad Privada Boliviana-UPB (from 1998 to 2011).
- Introduction to Negotiations and Negotiations I Universidad Central (from 1997 to 1999).

Executive and Diploma Programs

- Women in Senior Management Executive Program. Subject: Negotiation and Conflict

Management-Universidad Privada Boliviana-UPB (2023)

- Diploma in Negotiation, Conciliation and Arbitration, Subjects: Introduction to MASC and Theory of Conflict Resolution and Negotiation, Centro de Conciliacion y Arbitraje de la Camara de Comercio y Servicios de Cochabamba-CADECO (from 2008 to 2010).
- Diploma in Human Resources Management and Development. Subject: Negotiation and Management of Human Resources Conflicts, Universidad Privada Boliviana-UPB (from 2009 to 2019).
- Diploma in Human Resources Management and Coaching. Subject: Negotiation and Management of Conflicts, Universidad Privada Boliviana-UPB (from 2013 to 2016).

Courses

- Business Legislation and Commercial Conciliation and Arbitration, Instituto para el Desarrollo Empresarial y Administradores IDEA (1997 to 2000)
- Conciliation and Arbitration, Fundacion para el Desarrollo Sostenible - FUNDES (2000)
- Negotiation and Conciliation, Centro de Conciliacion y Arbitraje de la Camara de Comercio y Servicios de Cochabamba-CADECO (2003)
- Conciliation, as Alternative Dispute Resolution Mechanism for Judicial Disputes, Instituto de la Judicatura de Bolivia (June 2005)
- Conciliation, as Alternative Dispute Resolution Mechanism for Judicial Disputes, Instituto de la Judicatura de Bolivia (August 2005)
- The Conciliating Judge, Instituto de la Judicatura de Bolivia (March 2006)
- Training Course for Conciliators: Learning to Manage Disputes, Centro de Conciliacion y Arbitraje de la Camara de Comercio y Servicios de Cochabamba-CADECO (September 2010)
- Alternative Dispute Settlement Mechanisms - Negotiation, Administration of Justice Program USAID CHECCHI, Instituto de la Judicatura de Bolivia - Centro de Conciliacion y Arbitraje de la Camara de Comercio y Servicios de Cochabamba-CADECO (2006)
- Arbitration. an alternative method for conflict management, Centro de Conciliacion y Arbitraje de la Camara de Comercio y Servicios de Cochabamba-CADECO (2003)

Seminars

- Commercial Conciliation and Arbitration, Camara de Industria y Comercio de Chuquisaca (January 1997)
- Conciliation and Commercial Arbitration, Universidad Adventista (1998)
- 1st World Congress of Arbitration, Centro de Conciliacion y Arbitraje de Panama (1999)
- Arbitration as a Business Dispute Resolution Tool. Centro de Conciliacion y Arbitraje de la Camara de Comercio y Servicios de Cochabamba-CADECO (2003)

MEMBERSHIPS

- Member of the list of arbitrators of the Inter-American Commercial Arbitration Commission (CIAC). Term: November 2023 to November 2026.

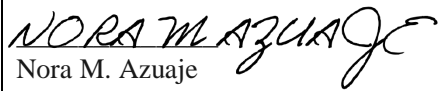
- Member of the Ibero-American Association of Economics, Management and Marketing (ASIBEAM) since its creation in 2017 to date.

PUBLICATIONS

- Doctoral dissertation: "The influence of personal values on conflict management through negotiation".
- Article: Attitudes and behaviors of negotiating subjects. A review of the applied literature. XXVII Annual AEDEM Congress, Universidad de Huelva
- Article: Conflict management in the bakery sector. Publication of the Universidad Privada Boliviana-UPB – La Panificacion del Siglo XXI
- Alternative Means of Conflict Resolution: Conciliation - 2007 Master's Program in Administration of Justice, Universidad San Francisco Xavier, Sucre-Bolivia.
- Alternative Means of Conflict Resolution: Conciliation - 2009 Master's Program in Administration of Justice, Universidad San Francisco Xavier, Sucre-Bolivia.

CERTIFICATE OF TRANSLATION

I, Nora M. Azuaje, hereby certify that I am competent to translate from Spanish into English. I further certify that I have translated the enclosed document **CURRICULUM VITAE**, and that the translation is complete, true, and accurate, to the best of my abilities and knowledge.



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Date: June 18th, 2024