

HERNÁN GUILLERMO NARANJO MEJÍA

PERSONAL INFORMATION

Name: HERNÁN GUILLERMO NARANJO MEJÍA

Address: Condominio San Humberto III, casa A4, Tiquipaya, Cochabamba - Bolivia

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E-mail: hnananjomejia@gmail.com

Nationality: Ecuadorian (Bolivian resident)

hnananjo@upb.edu

Date of birth: February 4th, 1981

Marital Status: Married

Languages: Spanish (native), English (advanced) and Italian (intermediate)

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ACADEMIC HISTORY

- Since 2019** **UNIVERSITAT POLITÈCNICA DE VALENCIA (Valencia - España)**
PHD CANDIDATE IN AGRI-FOOD ECONOMICS
- 2009 - 2011** **WAGENINGEN UNIVERSITY (Wageningen – The Netherlands)**
MSc. MANAGEMENT, ECONOMICS AND CONSUMER STUDIES, specialization
ECONOMICS, ENVIRONMENT AND POLICY, principal study subject: AGRICULTURAL
ECONOMICS AND RURAL POLICY.
THESIS: “Estimating the default probability of farm-related loans in Bolivia”
- 1998-2003** **PONTIFICIA UNIVERSIDAD CATÓLICA DEL ECUADOR (PUCE) – ECONOMICS**
PROGRAM (Quito - Ecuador)
ECONOMIST (2005)
THESIS: “La Inseguridad Alimentaria en el Ecuador: Análisis comparativo de la vulnerabilidad de los grupos sociales (mujeres, grupos indígenas y afroecuatorianos), período 1995 – 1999”.
- 1992 – 1998** **SAN GABRIEL HIGH SCHOOL (Quito - Ecuador)**
HIGH SCHOOL DIPLOMA WITH SPECIALIZATION IN PHYSICS - MATHEMATICS
- 1986 – 1992** **BORJA 2 LOS ANDES SCHOOL (Quito - Ecuador)**

ADDITIONAL TRAINING

- 2024** “Environmental Economics and Sustainable Finance” – CAF Mooc, (online course in progress).
- 2024** “Python: Learning to program” – Universitat Politècnica de Valencia - EdX, (online course in progress).
- 2024** “Statistics and Mathematical Methods for Research” – Universitat Politècnica de Valencia, Spain (online course).
- 2024** “Course in Culture of Research” – International University of La Rioja, Spain (online course).
- 2022** “Transformative Economies and Ecosocial Entrepreneurship with a Gender Perspective” – University of Córdoba, Spain (online course).
- 2021** “Gender Perspective in Research” – Universitat Politècnica de Valencia, Spain (online course).
- 2021** “Qualitative Research Methodologies in Social Sciences and Humanities” – Universitat Politècnica de Valencia, Spain (online course).
- 2021** “Computer Tools for Research: Composing High-Quality Documents and Presentations Using LATEX” – Universitat Politècnica de Valencia, Spain (online course).
- 2018** “Local Food Systems in the Andes” –McKnight Foundation, Lima – Perú.

2017	“Network Analysis Workshop (Qualitative and Quantitative Methodologies) – McKnight Foundation, Sucre - Bolivia.
2016	“Writing Scientific Articles” - Ministry of Education – Vice Ministry of Science and Technology, Cochabamba – Bolivia.
2013	“Course-Workshop on Participatory Action Research (IAP)” - FLACSO Ecuador, Quito – Ecuador.
2012	“Workshop for the Development of Participatory Methodologies with Local Actors in Rural Sectors”, SERIDAR Project, Matagalpa – Nicaragua.
2008	“Course on Analysis and Advocacy in Public Budgets”, International Budget Partnership (IBP) – Fundar – Propuesta Ciudadana, Lima – Perú.
2004	Successful completion of an 8 – month United States Department of State – designated Training and Cultural Exchange Program in Sustainable Crops Production and Small Farm Management. California/Virginia – United States.

PROFESSIONAL HISTORY

DATES	POSITION AND NATURE OF WORK	EMPLOYER
Since Aug 2023	Head of the Economics and Managerial Data Analytics Programs at the Universidad Privada Boliviana, "Julio León Prado" campus, Cochabamba: Responsible for the academic and administrative management of both programs, coordinating teaching activities and conducting applied research in various areas.	Universidad Privada Boliviana (UPB) (Bolivia)
Since Jan 2022	Coordinator/Researcher of the AGROLAB Initiative (UPB – PROINPA Foundation): Coordination and research on agri-chains important to the Bolivian agricultural sector, including tomato, quinoa, among others.	Universidad Privada Boliviana (UPB) (Bolivia)
Mar 2021 - Jul 2023	Researcher at the Data Analysis Center for Innovation and Academic Quality (UADICA): Data analysis on education, emotional well-being, mental health, academic and work-related stress, and more.	Universidad Privada Boliviana (UPB) (Bolivia)
Sep 2022 - Jul 2023	Researcher (ad-honorem) focusing on food security, rural communities, gender, and property rights. As a researcher, I contributed to initiatives exploring food security, gender dynamics, and decision-making processes within and beyond the household in rural communities (Uchuchi, Pilancho, and Larati) in the municipality of Sacaba, Cochabamba, Bolivia.	Centro de Comunicación y Desarrollo Andino CENDA (Bolivia)
Nov 2022 – Dic 2022	Consultant, Rapid Evaluation of the Agri-digitalization Project: Rapid assessment using data from Peru, Honduras, and Guatemala on productive activities, income, nutrition, food security, resilience, and household assets. This work was conducted for the International Fund for Agricultural Development (IFAD).	Sistemas Integrales for IFAD (Chile)
Nov 2019 – Apr 2020	Consultant, Analysis of the Used Tire Recycling and Industrialization Chain in Cochabamba and Santa Cruz: Mapping of the used tire recycling and industrialization chain and analysis of potential economic activities based on the by-products obtained from tire recycling.	HUB7 - SWISSCONTACT (Bolivia)
May 2015 – Aug 2018	Researcher at the Center for Economic and Business Research (CIEE) of the Universidad Privada Boliviana (UPB): Economic research and analysis on labor markets, the agricultural sector (organic fresh food production and food security), health economics, and other areas.	Universidad Privada Boliviana (UPB) (Bolivia)
Feb 2014 – Mar 2014	Consultant, Tarwi Industrialization Project: Develop the Business Plan for the industrialization of Tarwi in Bolivia, covering the entire process from production to industrialization for the Bolivian domestic market and export to Ecuador.	PROINPA Foundation (Bolivia)
Nov 2013 – Dic 2013	Consultant, “Socio-ecological Resilience of Andean Agricultural Systems” Project: Development of econometric models to identify factors determining potato yields in indigenous communities.	Centro de Comunicación y Desarrollo Andino CENDA (Bolivia)

May 2013 – Sep 2013	Consultant, “Strengthening Pro-poor Agricultural Innovation for Food Security and Food Sovereignty in the Andean Region (ISSAndes)” Project: Preparation of a policy brief and an academic article based on the “Study on the Demand for Quality Potato Seed in Ecuador” for publication as part of the project’s political advocacy strategy.	OFIAGRO S.A. Consultancy Firm for International Potato Center (CIP) (Ecuador)
Mar 2012 – Apr 2013	Liaison Officer and Management Coordinator, Rural Society, Economy, and Natural Resources Project – SERIDAR: Training and strengthening of local actor networks in Cotopaxi and Guayas (Ecuador) to establish a research agenda on rural development topics and administrative coordination of the project.	FLACSO sede Ecuador, apoyo de la Unión Europea, fondos Alpha III (Ecuador)
May 2012 – Nov 2012	Consultant, “Strengthening Pro-poor Agricultural Innovation for Food Security and Food Sovereignty in the Andean Region (ISSAndes)” Project: Study on the Demand for Quality Potato Seed in Ecuador using rapid market survey methodology in five provinces of the Sierra: Carchi, Cotopaxi, Tungurahua, Chimborazo, and Cañar.	OFIAGRO S.A. Consultancy Firm for International Potato Center (CIP) (Ecuador)
Dic 2011 – Apr 2012	Consultant, “Identification of Strategic Institutes and Plan for Strengthening Technical and Technological Training” Project: Data collection and analysis of the situation of technical and technological institutes at the national level for policy improvements.	Econ. Darío Rodríguez / Econ. Nancy Medina (Ecuador)
Oct 2011 – Dic 2011	Consultant, “Strengthening and Creating Networks of Migrant, Family, and Returnee Associations in the Valencia Community and Ecuador” Project: Baseline assessment of 14 associations located in 5 provinces across Ecuador, and development of a plan for institutional strengthening and network building for these associations.	Asociación Rumiñahui Hispano Ecuatoriana (Ecuador)
Aug 2011 – Sep 2011	Researcher, Citizen Health Information System “Let’s Build Health”: Developing of databases on the availability of health services and the “territorialization” of these services for each canton at the national level.	Econ. Rafael Donoso (Ecuador)
May 2009 - Jun 2009	Project Manager and Researcher, “Ventana Ciudadana, Phase III” Project: Logistics, team coordination, project resource management, and research and analysis on Quito’s public budget.	Grupo FARO for CARE International (Ecuador)
Mar 2008 - Mar 2009	Researcher, “Transparency of Ecuador’s Oil Wealth” Project: Development and analysis of oil-related information to enhance understanding of the generation and distribution of oil wealth in Ecuador.	Grupo FARO for Revenue Watch Institute (Ecuador)
Mar 2008 – Feb 2009	Project Manager and Researcher, “Ventana Ciudadana, Phase II” Project: Logistics, team coordination, project resource management, and public budget research and analysis for Quito and Joya de Los Sachas.	Grupo FARO for CARE International (Ecuador)
Jul 2008 – Dic 2008	Researcher, “Costing the Social Agenda for Children and Adolescents” Project: Analyze the goals of the Social Agenda for Children and Adolescents, support the development of a costing model, and evaluate the performance of various social programs.	Grupo FARO for UNICEF (Ecuador)
Mar 2008 – Dic 2008	Consultant, “Systematization of Three Community Tourism Experiences” Project: Systematization of community tourism experiences in Cotopaxi and establishment of connections between the community and local government.	Grupo FARO for Fondo Minka Chorlavi (Ecuador)
Oct 2007 – Apr 2008	Researcher, “Analysis of Ecuador’s Public Investment in 2007” Project: Analyze the budget execution of resources allocated for Public Investment during the year 2007 and evaluate investment projects.	Econ. Nancy Medina (Ecuador)
Jun 2007 – Apr 2008	Researcher, “Citizen Action and Transparency: Strengthening Public Action and Social Programs at the Local Level” Project: Analysis of municipal budget and management in the Cayambe canton, and training workshops for municipal officials and civil society.	Grupo FARO for BID (Ecuador)
Nov 2007 – Dic 2007	Consultant, Development of the Training Manual for Understanding Social Investment Topics: Create a training manual to understand the publication series “How is Social Investment Going?”	Grupo FARO for UNICEF (Ecuador)

Sep 2006 – Sep 2007	Researcher, “Ventana Ciudadana” Project: Budget and management analysis of the municipalities of Quito and Joya de Los Sachas, development of indicators for citizens to promote participation and transparency.	Grupo FARO for CARE International (Ecuador)
Jul 2006 – Oct 2006	Researcher, “Determining the Financing Gap for Environmental Competencies” Project: Budget analysis of the environmental sector, development of management tools for environmental governance at the local level, analysis of the legal, economic, social, and political viability of each tool.	Econ. Nancy Medina (Ecuador)
Oct 2005 – Sep 2006	Project Coordinator and Researcher Coordination and research of projects related to agricultural competitiveness, sustainable rural development, agri-chain associativity, foreign trade, small farm producers and family farming and more.	OFIAGRO S.A. Consultancy Firm (Ecuador)
Oct 2005 – Jun 2006	Junior Consultant, “Costs and Benefits of Implementing Good Agricultural Practices (GAP) in Broccoli Cultivation in the Community of Gatazo Zambrano, Chimborazo” Project: Benefit-cost analysis for implementing GAP in Gatazo Zambrano community to ensure the community's continued presence in the broccoli market and to ensure food safety.	OFIAGRO S.A. Consultancy Firm for FAO (Ecuador)
Oct 2005 – Dic 2005	Junior Consultant, “Study of Identification and Quantification of Impacts Generated by the Employment and Microenterprise Services Center” Project: Impact assessment of the services provided by the Center and quantification of user satisfaction.	Econ. Nancy Medina (Ecuador)
Apr 2005 – Jun 2005	Researcher, “Renewable Energies for the Galápagos Islands” Project: Preparation of cash flow projections for the Santa Cruz Island project and calculation of electricity rates.	Econ. Nancy Medina (Ecuador)
Nov 2002 – May 2003	Economic Analyst: Managing all the national economic information from the company's databases, creating strategic plans for various industrial projects (particularly in the metalworking area), and conducting economic and financial analyses of different investment projects.	LEISURE S. A. Consultancy Firm (Ecuador)
Nov 2001 – Jun 2002	Research Assistant, “Pichincha en Cifras” Project: Research and process various social data in the areas of Education and Health in Pichincha province.	Econ. Rafael Dnoso (Ecuador)

TRAINING ABOUT OTHER PERSONAL INTERESTS

- 2024** “Course in Generative Artificial Intelligence Applied to Education” – International University of La Rioja, Spain (online course).
- 2024** “International Course on Teaching Competencies and Instructional Design for Online Education” – International University of La Rioja, Spain (online course).
- 2023** “Use of Artificial Intelligence Tools in Teaching” – Private University of Bolivia, Cochabamba - Bolivia.
- 2023** “Quality in the Teaching and Learning Process” – Private University of Bolivia, Cochabamba - Bolivia.
- 2020** “E-learning for Undergraduate Education” – Private University of Bolivia, Cochabamba - Bolivia.
- 2019** “Challenge-Based Education Workshop” – Private University of Bolivia, Cochabamba - Bolivia.
- 2019** “Educational Coaching Workshop” – Private University of Bolivia, Cochabamba - Bolivia.
- 2017** “Teaching at the University of the 21st Century” – Private University of Bolivia, Cochabamba - Bolivia.

TEACHING EXPERIENCE

Since 2012 Professor of Undergraduate, Diplomas, and Master's courses in Agricultural Economics, Agribusiness Economics, Microeconomic Theory, Labor Economics, International Economics, and Sustainable Development.
Universidad Privada Boliviana (UPB - Bolivia), Latin American Faculty of Social Sciences (FLACSO Ecuador) and Universidad Mayor de San Simón (UMSS - Bolivia).

PUBLICATIONS

- “Mujeres y cuidado en Bolivia: una lectura presente” (academic article in progress for publication, expected publication by May 2025).
- “Online Learning: A Way to Minimize the Penalty of Being a Woman Professor in Academia? Evidence from Bolivia,” (academic article in progress for publication).
- “Embracing the Hybrid Experience: Uncovering the Emotional Effects of Synchronous Hybrid Education on Undergraduate University Students”, *Journal of Infrastructure, Policy and Development*, (academic article accepted for publication, expected publication by the end of September 2024).
- “Bolivian Agriculture in the 21st Century: The Quinoa Experience”, Universidad Privada Boliviana – PROINPA Foundation, 2024.
- “Academic Stress as a Predictor of Mental Health in University Students”, *Cogent Education*, Volume 10, Number 2, 2023.
- “Socioterritorial and Productive Reconfiguration for the Collective Planning of the Larati Microbasin”, *Revista “EUTOPIA”*, number 23, FLACSO sede Ecuador, 2023.
- “Bolivian Agriculture in the 21st Century: The Tomato Experience”, Universidad Privada Boliviana – PROINPA Foundation, 2022.
- “Increase in Interest Rates 2022: Impact on Latin America”, Cochabamba: UPB Editions, 2022.
- “Organic Producers and Consumers: Two Paths to Meet” in *Local Food Systems in the Andes*, *LEISA Journal of Agroecology*, Volume 34, Issue 2, 2018.
- “Analysis of the Vulnerability of Bolivian Households to Food Insecurity in 2015”, *Research & Development Journal*, Volume 2, Issue 17, 2017.
- “Influential Factors in Vulnerability to Natural Disasters in Bolivia 1980 - 2012”, *Research & Development Journal*, Volume 2, Issue 16, 2016.
- “Socio-ecological Resilience of Andean Agricultural Systems: A Case Study in Indigenous Communities of the Chillavi-Ayopaya Subcentral”, CENDA, 2013.
- “Study on the Demand for Quality Potato Seed in Ecuador”, OFIAGRO – International Potato Center (CIP), ISSAndes Project, 2012.
- “Ventana Ciudadana Bulletin: Distrito Metropolitano de Quito, Initial Budget 2009”, Grupo FARO – CARE International – Quito Honesto, 2009.
- “Ventana Ciudadana Bulletin: Distrito Metropolitano de Quito, Initial Budget 2008”, Grupo FARO – CARE International – Quito Honesto, 2009.
- “Lupa Fiscal: Origin and Destination of Oil Resources”, Grupo FARO – Revenue Watch Institute (RWI), 2009.
- “Support Manual for Citizen Training: Distrito Metropolitano de Quito”, Proyecto Ventana Ciudadana, Grupo FARO – CARE International – Quito Honesto, 2008.
- “Ventana Ciudadana Bulletin: Distrito Metropolitano de Quito, Initial Budget 2007”, Grupo FARO – CARE International – Quito Honesto, 2008.
- “Ventana Ciudadana Bulletin: Distrito Metropolitano de Quito, Executed Budget 2006”, Grupo FARO – CARE International – Quito Honesto, 2008.
- “Lupa Fiscal Cantonal Cayambe”, Grupo FARO – BID, 2008.
- “Training Manual: Support Guide to Understand Social Investment”, Grupo FARO – UNICEF, 2007.
- “Ventana Ciudadana Bulletin: La Joya de Los Sachas”, Grupo FARO – CARE International, 2007.

- “Ventana Ciudadana Bulletin: Distrito Metropolitano de Quito, Initial Budget 2006”, Grupo FARO – CARE International – Quito Honesto, 2007.
- “How is Social Investment Doing?”, Bulletin # 19, Grupo FARO – UNICEF, 2007.
- “How is Social Investment Doing?”, Bulletin # 18, Grupo FARO – UNICEF, 2007.
- “Implementation of a Good Agricultural Practices Program to Improve the Quality and Safety of Broccoli in Ecuador”, FAO, 2006.

CONFERENCES

- **14th Bolivian Conference on Economic Development**, Presenter on the topic: “Embracing the Hybrid Experience: Uncovering the Emotional Effects of Synchronous Hybrid Education on Undergraduate University Students” – La Paz - Plurinational State of Bolivia. November 2023.
- **72nd Annual MALAS Conference, Latin America in the 21st Century: Foreign Influences**, Presenter on the topic: “Women in University Teaching: An Uphill Road in Bolivia” – Online presentation. November 2022.
- **8th Bolivian Conference on Economic Development, Presenter on the topic**: Presenter on the topic “Labor Returns to University Reputation: Theoretical Discussion and Evidence from an Experiment in Bolivia” – Cochabamba - Plurinational State of Bolivia. October 2017.

HONORS AND AWARDS

- Scholarship from the Carolina Foundation for PhD Studies in Spain 2019 – 2023
- June 2015 – Award for Best Professor in the Department of Business Sciences and Law at the Bolivian Private University (UPB), according to student evaluations.
- Scholarship from the Government of the Netherlands (NUFFIC) for Master's Studies in the Netherlands 2009 - 2011.
- Winner of the National Economic Research Competition “José Corsino Cárdenas”, 2003 – 2004. Competition annually promoted by the Central Bank of Ecuador among Economics students from universities in Ecuador. Study: “Analysis of the Determinants of Coffee Productivity in the Marcabellí Canton, El Oro Province - Ecuador.”
- Academic Performance Distinctions:
 - Pontifical Catholic University of Ecuador: 1999 – 2000
 - San Gabriel High School: 1993, 1995, 1998
 - Borja 2 School: 1989 - 1990, 1990 – 1991

ADDITIONAL SKILLS

- Excellent knowledge in Microsoft Office
- Excellent knowledge in statistics/econometric programs SPSS and STATA
- Very good knowledge of different AI tools
- Experience writing reports for different audiences and academic articles
- Ability to work in multidisciplinary teams
- Adaptability and flexibility

ADDITIONAL PERSONAL INFORMATION

- Constant desire to learn
- Self-taught beginner student in electric guitar
- Enthusiast in the art of craft beer production
- Amateur football player and kickboxing student

PERSONAL REFERENCES

- MSc. Melissa Rojas Castillo: 70769963; mrojascastillocr@gmail.com (Bolivia-Costa Rica)

- Ph.D. Pamela Córdova Olivera: 65396966; pcordova@upb.edu (Bolivia)
- MSc. Mariana Alem Zabalaga: 60748700; marianaaz@gmail.com (Bolivia)
- Ph.D. Nancy Medina Carranco: nancy_medina@yahoo.com (Ecuador)
- MSc. Rubén Flores Agreda: ofiagro@andinanet.net, reflores61@yahoo.com.mx (Ecuador)
- MSc. Andrea Ordoñez Llanos: bialilu@gmail.com (Ecuador)