# **GUSTAVO MOLINA**

### Vice Dean of Graduate School - Santa Cruz

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## **Summary**

I have dedicated my career to supporting the generation and execution of educational services aimed at professional and personal development for diverse age groups, understanding that this is the best form of service an individual can and should provide to society.

## **Work Experience**

Universidad Privada Boliviana	Santa Cruz
Vice Dean Of Graduate School	06/2024 –Present
<ul> <li>Responsible for academic and administrative activities</li> <li>Responsible for national admissions</li> </ul>	
Universidad Privada Boliviana	Cochabamba
Dean of Admissions and Student Affairs	08/2001 - 05/2024
<ul> <li>Responsible for the Admissions Program</li> <li>Responsible for the Student Development Program</li> <li>Responsible for the Scholarship Program</li> </ul>	
Universidad Privada Boliviana	Cochabamba
TEDxUPB "Speakers Curator"	10/2023
Selection and preparation of event speakers	
Taller de Cuerdas Universidad Privada Boliviana	Cochabamba
Lead Facilitator	08/2008 - Present
<ul><li>Member of the team of facilitators</li><li>Responsible for Facilitator Training</li></ul>	

#### Universidad Privada Boliviana

Chief Marketing Advisor

- Responsible for defining and executing the university's marketing and institutional image strategy
- Responsible for the internal marketing strategy

#### Universidad Privada Boliviana

Head of Business Administration Program

- Responsible for academic management and scheduling
- Responsible for academic monitoring of students
- Responsible for agreements with companies for student internships

#### Idepro

On-Site Advisor for Small Businesses

• Responsible for on-site advisory in administrative management for micro and small businesses in the Leather and Apparel sector

# Education

#### Universidad Privada Boliviana Doctoral Studies in Administration

Incae Senior Management Program, PAG

Universidad Privada Boliviana MBA

Universidad Mayor de San Simón Bachelor in Business Administration Cochabamba - Bolivia Present

> Costa Rica 07/2018 - 07/2018

Cochabamba - Bolivia 10/2005 - 10/2005

Cochabamba - Bolivia 05/1997 - 05/1997

## Languages

Spanish: Native

Cochabamba 07/1999 - 07/2001

Cochabamba 03/1997 - 06/1999

Cochabamba 02/2009 - 07/2010

## Skills

- Good verbal and non-verbal communication
- Leadership and team management
- Problem-solving
- Team motivation and self-motivation
- Empathy and negotiation
- Technology management AI tools

## Volunteering

Y's Men International National President and Regional Director for Latin America

2010 - 2016

- Coordination of national club activities
- Coordination of all clubs in Latin America
- Membership growth
- Increased volunteer activities

Servas National President

- Coordination of national club activities
- Membership growth
- Increased volunteer activities

2004 - 2017