



Name and Surname: Ivan Esteban Montellano Irazoque

Place and date of birth: Tarija, January 8, 1971

Marital Status: Married

Address: Achumani, La Barqueta, Calle 27 #77 La Paz, Bolivia

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Studies:

1999 – 2001: Instituto Centroamericano de Administración de Empresas (INCAE):
Master's in Business Administration San José, Costa Rica

1993 – 1998: Escuela Militar de Ingeniería: Bachelor's in Commercial Engineering La
Paz, Bolivia

Teaching Experience:

August 2023 – Present: Head of Marketing and Logistics Program, UPB La Paz

- Master's Professor, MBA Full Time
- Master's Professor, MADE - USACH
- Master's Professor, MBA Finance
- Master's Professor, MIMPI

August 2018 – August 2023: Full-time Professor of the Marketing and Logistics
Program at Universidad Privada Boliviana, La Paz campus

- Master's Professor, MBA Full Time
- Master's Professor, MADE - USACH
- Master's Professor, MBA Finance

2016 – 2018: Universidad Privada Boliviana

- Part-time Professor of the Commercial Engineering Program
- Master's Professor, MBA Full Time
- Master's Professor, MADE - USACH
- Master's Professor, MBA Finance

2015 – 2016: Universidad Privada Boliviana

- Master's Professor, MBA Full Time
- Master's Professor, MBA in Construction and Real Estate

2011: Universidad Mayor de San Andrés (UMSA – IICCA)

- Master's Professor in Business Administration
- Public Health Diploma Professor, Faculty of Medicine

Work Experience:

March 2016 – March 2017: Director of Admissions and Recruitment, Universidad Privada Boliviana, La Paz Campus

July 2014 – March 2016: General Manager and Owner at PRAKTIKO Consultoría y Capacitación Empresarial

- Training in Leadership, Sales, Business Motivation

July 2013 – June 2014: Deputy Manager of Quality at Banco Mercantil Santa Cruz (BMSC)

- Established the Quality Department at BMSC

January 2013 – July 2013: Regional Manager, La Paz at INGENIUM CORP.

January 2005 – April 2012: National Manager of Commercial Relations for SMEs at ENTEL S.A.

- Regional Responsible for Direct Sales Channel

December 2003 – December 2004: National Marketing Manager at SIRTI BOLIVIA S.A.

January – March 2001: External Consulting Team Leader at CABCORP. (Central America Bottling Corporation), Guatemala

- Strategic Planning Support

June – August 2000: External Consulting Team Leader at ZAMORANO (Escuela Agrícola Panamericana), Tegucigalpa, Honduras

- Strategic Planning Support

Languages:

- Spanish (Native)
- English (Conversational)
- German (Intermediate)

La Paz, 2024